Varun Pratap Singh Chauhan

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EDUCATION			
Degree/Qualification	Institution	CGPA/Percentage	Year
MBA (Expected April 2025)	Indian Institute of Technology, Kanpur	-	2023 - Present
B.Tech. (Electrical Engineering)	Aligarh Muslim University, Aligarh	9.58	2015 - 2019
HSC (12 th)	New St. Stephen's Public School, Agra (CBSE)	95.60%	2015
SSC (10 th)	St. George's College, Agra (ICSE)	87.00%	2013

WORK EXPERIENCE

Siemens Limited Gurgaon

Executive-Technical Sales Support Professional

July 2019 – September 2021 • 27 months

- Responsible for sales of Control Relay Panels and Substation Automation Systems in Northeast and Western India
- Coordinated with Operations, Project Management, Finance, and Execution Teams on Large Projects
- Bidding with competitive techno-commercial offerings and business development of a Distribution Automation system
- Conducted yearly market intelligence activity for business verticals

CERTIFICATIONS

- 'Fundamentals of Digital Marketing' by Google
- 'Digital Marketing Certified' by Hubspot Academy

ACADEMIC PROJECTS		
AMU, Aligarh	Worked on reliability improvement of distribution system considering parameter	
	uncertainties project	
	Developed a genetic algorithm model on an IEEE standard busbar system	
PGCIL, Agra	■ Industrial Training on the topic "Electricals Power Transmission System"	

ACHIEVEMENTS		
Government of Uttar Pradesh	 Uttar Pradesh State Scholarship (2015-2019) 	
AMU, Aligarh	Best Presentation Award in Electrical Engineering Seminar (2018)	
	Certificate of Appreciation for excellent performance in the category of placement	
	and higher studies (2019)	

OTHER INTEREST AND HOBBIES

Travelling • Badminton • Cooking