Yash Gupta

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EDUCATION				
Degree/Qualification	Institution	CGPA/Percentage	Year	
MBA (Expected April 2025)	Indian Institute of Technology, Kanpur	-	2023 - Present	
B.Tech. (Mining Engineering)	University of Petroleum and Energy	8.14	2017 - 2021	
	Studies, Dehradun			
HSC (12 th)	RNS World School, Jhansi (CBSE)	71.20%	2017	
SSC (10 th)	Army Public School, Jhansi (CBSE)	8.30	2015	

WORK EXPERIENCE

DataM Intelligence

Hyderabad

Market Research Associate

February 2021 - April 2022 • 15 months

- Performed quantitative secondary research in multiple domains to obtain valuable market insights
- Carried out data analysis to generate meaningful insights to aid business transformation decisions
- Prepared market research reports showcasing market sizing based on regions and segments
- Conducted competitor benchmarking to identify market trends, key players, and potential opportunities
- Collaborated with multiple clients to understand their requirements and ensured timely delivery of projects

POSITIONS OF RESPONSIBILITY	
IIT Kanpur	■ Placement Coordinator for MBA (Batch 2023-25)
UPES, Dehradun	Student Placement Representative, Mining Batch (2017-2021)

CERTIFICATIONS

- 'Microsoft Excel-Excel from Beginner to Advanced' by Udemy
- 'Tableau 2022 A-Z: Hands-On Tableau Training for Data Science' by Udemy
- 'The complete SQL Bootcamp: Go from Zero to Hero' by Udemy
- 'Lean Six Sigma Green Belt Certification' by KPMG

ACADEMIC PROJECTS		
Sasan Coal Mine (Reliance)	 Performed mining operations in the world's largest integrated power 	
	generation and coal mining project	
Caliche Private Limited	 Exploration and exploitation methods in mining, defining conditions and 	
	processes of their usage	

ACHIEVEMENT	
ICAR, Hyderabad	■ Finalist of Samadhaan: The case study competition of SANKALP 8.0
UPES, Dehradun	■ Won 2 nd prize in the Women Empowerment quiz organized at IGNITE fest

OTHER INTEREST AND HOBBIES

Travelling new places - Playing cricket