

Soumya Dubey

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EDUCATION			
Degree/Qualification	Institution	CGPA/Percentage	Year
MBA (Expected April 2024)	Indian Institute of Technology, Kanpur	-	2022 - Present
B.Tech. (Aerospace Engineering)	University of Petroleum and Energy Studies, Dehradun	7.24	2016 - 2020
HSC (12 th)	Good Shepherd Convent School, Shahdol (CBSE)	83.00%	2015
SSC (10 th)	Nalanda Academy School, Kota (CBSE)	10.00	2013

WORK EXPERIENCE	
My Coding Monkey LLP Co-Founder and Head of Business (Operations)	Shahdol June 2021 – July 2021 ▪ 12 months
<ul style="list-style-type: none">▪ Coordinated with target clients to build relationships for bringing projects for the firm▪ Negotiated and closed 5+ deals of 7.5 Lakhs and ensured timely delivery of projects▪ Worked with management team to ensure the effective execution of administrative and operational functions▪ Played significant role in long term planning and project status reporting for firm▪ Interacted and motivated 10+ colleges for training programs offered by firm	
Shri Ram Health Centre Marketing Head	Shahdol June 2020 – April 2021 ▪ 10 months
<ul style="list-style-type: none">▪ Assessed strategic partnership opportunities and closed several deals▪ Visited government and private organizations for brand collaboration▪ Organized free medical camps and managed media and public relations▪ Arranged adequate supply of oxygen and drugs during Covid-19 crisis▪ Researched, formulated and implemented strategies for brand promotion	

POSITIONS OF RESPONSIBILITY	
IIT Kanpur	<ul style="list-style-type: none">▪ Placement Coordinator for MBA Program Batch 2021-23
Rotary Club, Shahdol	<ul style="list-style-type: none">▪ Served as an event coordinator and organized dental hygiene camp and vaccine awareness drive (2019 and 2021)

CERTIFICATE	
<ul style="list-style-type: none">▪ 'Tableau 2022 A-Z: Hands-On Tableau Training for Data Science' by Udemy▪ 'The complete SQL Bootcamp 2022: Go from Zero to Hero' by Udemy▪ 'Microsoft Excel – Excel from Beginner to Advanced' by Udemy	

ACADEMIC PROJECTS	
3 BRD – Indian Air Force, Chandigarh	<ul style="list-style-type: none">▪ Served as an industrial trainee and studied about overhauling process of Russian helicopters such as Mi-17, Mi-17 V1, Mi-17 V5
University of Petroleum and Energy Studies, Dehradun	<ul style="list-style-type: none">▪ Awarded 'Outstanding' grade for delivering significant contributions in the study and fabrication of Motor-powered Rotorcraft

ACHIEVEMENTS	
International Space Workshop, Russia	<ul style="list-style-type: none">▪ Received recognition for 2 poster presentations on evaluating age of the universe and unmanned aerial vehicle supporting disaster management

OTHER INTERESTS AND HOBBIES	
<ul style="list-style-type: none">▪ Dance ▪ Storytelling ▪ Writing Short Stories	