## Bid Document

<table>
<thead>
<tr>
<th><strong>Bid Details</strong></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Bid End Date/Time</td>
<td>26-12-2022 18:00:00</td>
</tr>
<tr>
<td>Bid Opening Date/Time</td>
<td>26-12-2022 18:30:00</td>
</tr>
<tr>
<td>Bid Offer Validity (From End Date)</td>
<td>100 (Days)</td>
</tr>
<tr>
<td>Ministry/State Name</td>
<td>Ministry Of Education</td>
</tr>
<tr>
<td>Department Name</td>
<td>Department Of Higher Education</td>
</tr>
<tr>
<td>Organisation Name</td>
<td>Indian Institute Of Technology Kanpur</td>
</tr>
<tr>
<td>Office Name</td>
<td>Kanpur</td>
</tr>
<tr>
<td>Item Category</td>
<td>Custom Bid for Services - Full Time Maintenance Personnel Towards Managing and Maintenance Of Network Equipments</td>
</tr>
<tr>
<td>Contract Period</td>
<td>5 Year(s)</td>
</tr>
<tr>
<td>Minimum Average Annual Turnover of the bidder (For 3 Years)</td>
<td>360 Lakh (s)</td>
</tr>
<tr>
<td>Years of Past Experience Required for same/similar service</td>
<td>3 Year(s)</td>
</tr>
<tr>
<td>Past Experience of Similar Services required</td>
<td>Yes</td>
</tr>
<tr>
<td>MSE Exemption for Years Of Experience and Turnover</td>
<td>Yes</td>
</tr>
<tr>
<td>Startup Exemption for Years Of Experience and Turnover</td>
<td>Yes</td>
</tr>
</tbody>
</table>
| Document required from seller | Experience Criteria,Bidder Turnover,Certificate (Requested in ATC),OEM Authorization Certificate,OEM Annual Turnover,Additional Doc 1 (Requested in ATC)  
*In case any bidder is seeking exemption from Experience / Turnover Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer* |
| Bid to RA enabled | No |
| Type of Bid | Two Packet Bid |
| Time allowed for Technical Clarifications during technical evaluation | 2 Days |
| Estimated Bid Value | 9000000 |
| Evaluation Method | Total value wise evaluation |
| Financial Document Indicating Price Breakup Required | Yes |

Bid Number: GEM/2022/B/2868452  
Dated: 16-12-2022
1. If the bidder is a Micro or Small Enterprise as per latest definitions under MSME rules, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria" subject to meeting of quality and technical specifications. If the bidder is OEM of the offered products, it would be exempted from the "OEM Average Turnover" criteria also subject to meeting of quality and technical specifications. In case any bidder is seeking exemption from Turnover / Experience Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer.

2. If the bidder is a Startup, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria" subject to their meeting of quality and technical specifications. If the bidder is OEM of the offered products, it would be exempted from the "OEM Average Turnover" criteria also subject to meeting of quality and technical specifications. In case any bidder is seeking exemption from Turnover / Experience Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer.

3. The minimum average annual financial turnover of the bidder during the last three years, ending on 31st March of the previous financial year, should be as indicated above in the bid document. Documentary evidence in the form of certified Audited Balance Sheets of relevant periods or a certificate from the Chartered Accountant / Cost Accountant indicating the turnover details for the relevant period shall be uploaded with the bid. In case the date of constitution / incorporation of the bidder is less than 3-year-old, the average turnover in respect of the completed financial years after the date of constitution shall be taken into account for this criteria.

4. Years of Past Experience required: The bidder must have experience for number of years as indicated above in bid data sheet (ending month of March prior to the bid opening) of providing similar type of services to any Central / State Govt Organization / PSU / Public Listed Company. Copies of relevant contracts / orders to be uploaded along with bid in support of having provided services during each of the Financial year.

5. Purchase preference to Micro and Small Enterprises (MSEs): Purchase preference will be given to MSEs as defined in Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 dated 23.03.2012 issued by Ministry of Micro, Small and Medium Enterprises and its subsequent Orders/Notifications issued by concerned Ministry. If the bidder wants to avail the Purchase preference for services, the bidder must be the Service provider of the offered Service. Relevant documentary evidence in this regard shall be uploaded along with the bid in respect of the offered service. If L-1 is not an MSE and MSE Service Provider (s) has/have quoted price within L-1+ 15% of margin of purchase preference /price band defined in relevant policy, then 100% order quantity will be awarded to such MSE bidder subject to acceptance of L1 bid price.

6. Estimated Bid Value indicated above is being declared solely for the purpose of guidance on EMD amount and for determining the Eligibility Criteria related to Turn Over, Past Performance and Project / Past Experience etc. This has no relevance or bearing on the price to be quoted by the bidders and is also not going to have any impact on bid participation. Also this is not going to be used as a criteria in determining reasonableness of quoted prices which would be determined by the buyer based on its own assessment of reasonableness and based on competitive prices received in Bid / RA process.

7. Past Experience of Similar Services: The Bidder must have successfully executed / completed at least one single order of 80 % of the Estimated Bid Value or 2 orders each of 50 % of the Estimated Bid Value or 3 orders each of 40 % of the Estimated Bid Value for similar service(s) in last three years to any Central / State Govt Organization / PSU / Public Listed Company. Copies of contracts / work orders and documentary evidence of successful execution / completion in support of Past Experience of Similar Services along with names, address and contact details of clients shall be uploaded with the bid for verification by the Buyer.
Additional Qualification/Data Required

Scope of Work: [1671188254.pdf](#)

Service Level Agreement (SLA): [1671188285.pdf](#)

Payment Terms: [1671188293.pdf](#)

GEM Availability Report (GAR): [1671188303.pdf](#)

Custom Bid For Services - Full Time Maintenance Personnel Towards Managing And Maintenance Of Network Equipments (1)

Technical Specifications

<table>
<thead>
<tr>
<th>Specification</th>
<th>Values</th>
</tr>
</thead>
<tbody>
<tr>
<td>Core</td>
<td></td>
</tr>
<tr>
<td>Description/Nomenclature of Service Proposed for procurement using custom bid functionality</td>
<td>Full Time Maintenance Personnel Towards Managing and Maintenance Of Network Equipments</td>
</tr>
<tr>
<td>Regulatory/ Statutory Compliance of Service</td>
<td>YES</td>
</tr>
<tr>
<td>Compliance of Service to SOW, STC, SLA etc</td>
<td>YES</td>
</tr>
</tbody>
</table>

Addon(s)

Additional Specification Documents

Consignees/Reporting Officer

<table>
<thead>
<tr>
<th>S.No.</th>
<th>Consignee/Reporting Officer</th>
<th>Address</th>
<th>The quantity of procurement “1” indicates Project based or Lumpsum based hiring.</th>
<th>Additional Requirement</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Kundan Kumar Pandey</td>
<td>208016, Central Store &amp; Purchase Section, IIT Kanpur, GT Road, Kalyanpur 208016 (UP)</td>
<td>1</td>
<td>N/A</td>
</tr>
</tbody>
</table>

Buyer Added Bid Specific Terms and Conditions

1. **Generic**

   OPTION CLAUSE: The Purchaser reserves the right to increase or decrease the quantity to be ordered up to 25 percent of bid quantity at the time of placement of contract. The purchaser also reserves the right to increase the ordered quantity by up to 25% of the contracted quantity during the currency of the contract at the contracted rates. Bidders are bound to accept the orders accordingly.
2. **Buyer Added Bid Specific ATC**

Buyer Added text based ATC clauses

**Buyer Added Bid Specific Terms and Conditions**

**AS Per GeM T&C**

1. **Generic**

**Bidder financial standing:** The bidder should not be under liquidation, court receivership or similar proceedings, should not be bankrupt. Bidder to upload undertaking to this effect with bid.

2. **Generic**

Bidders shall quote only those products in the bid which are not obsolete in the market and has at least 2 years residual market life i.e. the offered product shall not be declared end-of-life by the OEM before this period.

3. **Generic**

Bidders are advised to check applicable GST on their own before quoting. Buyer will not take any responsibility in this regards. GST reimbursement will be as per actuals or as per applicable rates (whichever is lower), subject to the maximum of quoted GST %.

4. **Generic**

**End User Certificate:** Wherever Bidders are insisting for End User Certificate from the Buyer, same shall be provided in Buyer’s standard format only.

5. **Generic**

Duration of the service contract may be extended up to 6 months beyond the initial contract duration (subject to satisfactory performance and mutual consent).

6. **Generic**

OPTION CLAUSE: The Purchaser reserves the right to increase or decrease the quantity to be ordered up to 25 percent of bid quantity at the time of placement of contract. The purchaser also reserves the right to increase the ordered quantity by up to 25% of the contracted quantity during the currency of the contract at the contracted rates. Bidders are bound to accept the orders accordingly.

7. **Generic**

Supplier shall ensure that the Invoice is raised in the name of Consignee with GSTIN of Consignee only.

8. **Generic**

**Upload Manufacturer authorization:** Wherever Authorised Distributors are submitting the bid, Manufacturers Authorisation Form (MAF)/Certificate with
OEM details such as name, designation, address, e-mail Id and Phone No. required to be furnished along with the bid.

9. Service & Support

Dedicated/toll Free Telephone No. for Service Support: BIDDER/OEM must have Dedicated/toll Free Telephone No. for Service Support.

10. Service & Support

AVAILABILITY OF OFFICE OF SERVICE PROVIDER: An office of the Service Provider must be located in the state of Consignee. DOCUMENTARY EVIDENCE TO BE SUBMITTED.

11. Service & Support

Escalation Matrix For Service Support: Bidder/OEM must provide Escalation Matrix of Telephone Numbers for Service Support.

12. Certificates

ISO 9001: The bidder or the OEM of the offered products must have ISO 9001 certification.

13. Certificates

Bidder's offer is liable to be rejected if they don't upload any of the certificates/documents sought in the Bid document, ATC and Corrigendum if any.

14. Certificates

To be eligible for award of contract, Bidder / OEM must possess following Certificates/Test Reports on the date of bid opening (to be uploaded with bid): OEM or OEM Authorization.

15. Warranty

Warranty period of the supplied products shall be as given in specifications from the date of final acceptance of goods or after completion of installation, commissioning & testing of goods (if included in the scope of supply), at consignee location. OEM Warranty certificates must be submitted by Successful Bidder at the time of delivery of Goods. The seller should guarantee the rectification of goods in case of any break down during the guarantee period. Seller should have well established Installation, Commissioning, Training, Troubleshooting and Maintenance Service group in INDIA for attending the after sales service. Details of Service Centres near consignee destinations are to be uploaded along with the bid.

16. Past Project Experience

For fulfilling the experience criteria any one of the following documents may be considered as valid proof for meeting the experience criteria:

a. Purchase Order copy along with Invoice(s) with self-certification by the bidder that supplies against the invoices have been executed.

b. Execution certificate by client with order value.
c. Any other document in support of order execution like Third Party Inspection release note, etc.

17. Financial Criteria

NET WORTH: Net Worth of the OEM should be positive as per the last audited financial statement.

Note:

1- See/Download Additional Document attached in ATC Documents which needs to be submitted with duly signed by the Bidder's. (Mandatory)

Note:

<table>
<thead>
<tr>
<th>Post</th>
<th>No of Personnel</th>
</tr>
</thead>
<tbody>
<tr>
<td>Network Engineer</td>
<td>01</td>
</tr>
<tr>
<td>Network Personnel</td>
<td>01</td>
</tr>
<tr>
<td>(GR—I)</td>
<td></td>
</tr>
<tr>
<td>Network Personnel</td>
<td>01</td>
</tr>
<tr>
<td>(GR—II)</td>
<td></td>
</tr>
</tbody>
</table>

01 - All Bidders should provide their quotes on its official/printed brochure (Mandatory) if brochure is NA, then please provide detailed specifications (with details) as required/asked in BID and this should be in your Co./Firm letter head with duly signed & stamped (Do Not Copy Paste our Required/Asked Specifications)

02 - Copy/Paste of Our Required Technical Specifications or any non-relevant document provided in Technical BID from bidders may leads to rejection of BID.

Please Note: This Service Consists multiple manpower posts (See Specifications for Full details) where BID is floated for 01 Unit of Service (So the Prices should be quoted accordingly that consist of all incl. in 01 Unit Prices for five years/required years)

Special Note - Note - Service required only as per our Additional Technical Specifications Fulfilling which is mentioned in Additional Tech Parameters in BID Document & Scope of Work also, it overrides BID Selected category because selected item not meet our technical requirement completely. So Please Quote Accordingly, not fulfilling the Additional Tech Specs may leads to rejection of BIDs.

3. Buyer Added Bid Specific ATC
Disclaimer

The additional terms and conditions have been incorporated by the Buyer after approval of the Competent Authority in Buyer Organization, whereby Buyer organization is solely responsible for the impact of these clauses on the bidding process, its outcome, and consequences thereof including any eccentricity / restriction arising in the bidding process due to these ATCs and due to modification of technical specifications and / or terms and conditions governing the bid. Any clause(s) incorporated by the Buyer regarding following shall be treated as null and void and would not be considered as part of bid:-

1. Definition of Class I and Class II suppliers in the bid not in line with the extant Order / Office Memorandum issued by DPIIT in this regard.
2. Seeking EMD submission from bidder(s), including via Additional Terms & Conditions, in contravention to exemption provided to such sellers under GeM GTC.
3. Publishing Custom / BOQ bids for items for which regular GeM categories are available without any Category item bunched with it.
4. Creating BoQ bid for single item.
5. Mentioning specific Brand or Make or Model or Manufacturer or Dealer name.
6. Mandating submission of documents in physical form as a pre-requisite to qualify bidders.
7. Floating / creation of work contracts as Custom Bids in Services.
8. Seeking sample with bid or approval of samples during bid evaluation process.
9. Mandating foreign / international certifications even in case of existence of Indian Standards without specifying equivalent Indian Certification / standards.
10. Seeking experience from specific organization / department / institute only or from foreign / export experience.
11. Creating bid for items from irrelevant categories.
12. Incorporating any clause against the MSME policy and Preference to Make in India Policy.
13. Reference of conditions published on any external site or reference to external documents/clauses.
14. Asking for any Tender fee / Bid Participation fee / Auction fee in case of Bids / Forward Auction, as the case may be.

Further, if any seller has any objection/grievance against these additional clauses or otherwise on any aspect of this bid, they can raise their representation against the same by using the Representation window provided in the bid details field in Seller dashboard after logging in as a seller within 4 days of bid publication on GeM. Buyer is duty bound to reply to all such representations and would not be allowed to open bids if he fails to reply to such representations.

This Bid is governed by the General Terms and Conditions, conditions stipulated in Bid and Service Level Agreement specific to this Service as provided in the Marketplace. However in case if any condition specified in General Terms and Conditions is contradicted by the conditions stipulated in Service Level Agreement, then it will over ride the conditions in the General Terms and Conditions.

In terms of GeM GTC clause 26 regarding Restrictions on procurement from a bidder of a country which shares a land border with India, any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority. While participating in bid, Bidder has to undertake compliance of this and any false declaration and non-compliance of this would be a ground for immediate termination of the contract and further legal action in accordance with the laws.

---Thank You---