

# Shefali Agarwal

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EDUCATION			
Degree/Qualification	Institution	CGPA/Percentage	Year
MBA (Expected April 2020)	Indian Institute of Technology, Kanpur	-	2018-Present
B.Tech -Electronics & Communication	Ujjain Engineering College Ujjain	7.78	2011-16
HSC (12 <sup>th</sup> )	Hundred Flower Hr. Sec. School, Imphal	76.67	2011
SSC (10 <sup>th</sup> )	Shantilata Memorial School, Imphal	82.88	2009

WORK EXPERIENCE	
<b>SUSTECH POWER SOLUTIONS PVT. LTD.</b> Business Development Analyst	<b>Jaipur</b> June 16 – May 18 ▪ 24 Month
<ul style="list-style-type: none"><li>Acted as a technical link between client and INC team.</li><li>Understanding client requirement and fulfilling the same.</li><li>Analysing the leads on clients developed by sales team.</li></ul>	

POSITIONS OF RESPONSIBILITY	
<b>IIT KANPUR</b>	<ul style="list-style-type: none"><li>Alumni Relations Coordinator for the MBA programme, IIT Kanpur (2018-2020)</li></ul>
<b>UEC</b>	<ul style="list-style-type: none"><li>Coordinator of Mech Tech Meet(Annual Technical fest)</li></ul>

CERTIFICATIONS	
<ul style="list-style-type: none"><li>C/C++</li><li>Embedded Systems</li></ul>	

ACHIEVEMENTS	
<b>Sustech Power Solutions Pvt. Ltd.</b>	<ul style="list-style-type: none"><li>Got selected for Transform India Initiative.</li><li>Got letter of appreciation from my mentors.</li></ul>
<b>UEC</b>	<ul style="list-style-type: none"><li>Won Poetry and Quiz Competitions</li></ul>
<b>School</b>	<ul style="list-style-type: none"><li>Won state level Essay writing competition</li><li>Head Girl of the School</li></ul>

OTHER INTERESTS AND HOBBIES	
Poetry   Cooking   Travelling and Exploring   Socializing	