Vaibhav Mittal





EDUCATION				
Degree/Qualification	Institution	CGPA/Percentage	Year	
MBA (Expected April 2021)	Indian Institute of Technology, Kanpur	N/A	2019-Present	
Integrated B.Tech (Mechanical Engineering)+M.Tech(Manufacturing Engineering)	Gautam Buddha University	7.66	2012-2017	
HSC (12 th)	Gurukul The School	84	2012	
SSC (10 th)	Delhi Public School	7.2	2010	

WORK EXPERIENCE

PPS International Greater Noida

Sales Engineer

June, 2017 – August, 2018 • 15 Months

- Prepare and deliver technical presentations explaining products or services to customers and prospective customers
- Confer with customers and engineers to assess equipment needs and to determine system requirements
- Additional responsibilities include providing on-site support, and ensuring proactive communications with customers to ensure customer satisfaction.

POSITION OF RESPONSIBILITY	
IIT Kanpur	 Secretary, Business Development, Entrepreneur Cell
Gautam Buddha University	 Lead the team for Go-Kart event we participated

ACADEMIC PROJECT		
Gautam Buddha University	 Thesis on Study the influence of Welding Current on Mechanical Characteristics by Tungsten Inert Gas Welding. 	
Exedy India Limited	 Gain the insights about organizational structure and departmental functioning from the Head of Department. 	
Audi Service, Gurgaon	Learn the internal functioning and addressing the customer under the guidance.	

ACHIEVEMENTS		
PPS International	International • Develop the installation demo video with the help of IT team to help the	
	customer at the time of installation.	

OTHER INTEREST AND HOBBIES

Traveling • Swimming