

Nikhil Dubey

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EDUCATION			
Degree/Qualification	Institution	CGPA/Percentage	Year
MBA (Expected April 2024)	Indian Institute of Technology, Kanpur	-	2022 - Present
B.Tech. (Civil Engineering)	Institute of Technology, Nirma University, Ahmedabad	7.20	2016 - 2020
HSC (12 th)	St. Aloysius College, Pilibhit (CBSE)	89.80%	2015
SSC (10 th)	St. Aloysius College, Pilibhit (CBSE)	9.60	2013

WORK EXPERIENCE	
3GeoMETre Innovations Pvt. Ltd. Business Process Manager	Noida June 2020 – July 2022 ▪ 25 Months
<ul style="list-style-type: none">Worked as an analyst to understand the problems of small to medium-level organizationsDesigned the flow of Enterprise Resource Planning (ERP) after analyzing the problem statement of the clientsDesigned a new Sales Process for companies' expansion in the UAE marketCoordinated with the Developer team and Decision makers of the organizationImplemented ERP with development team for new UAE clients onboarded by the companyLed a team of 6 BDAs to acquire new customers in the UAE market	

POSITIONS OF RESPONSIBILITY	
IIT Kanpur	<ul style="list-style-type: none">Placement Coordinator for MBA Program Batch 2022-24
Nirma University	<ul style="list-style-type: none">Public Relations Officer at RCNI (2018-19)

CERTIFICATIONS	
<ul style="list-style-type: none">'Remote Sensing' from IIT Roorkee by NPTEL'Fire protection and management of buildings' from Nirma University by NPTEL'Tableau 2022 A-Z: Hands-On Tableau Training for Data Science' by Udemy'Microsoft Excel - Excel from Beginner to Advanced' by Udemy'The Complete SQL Bootcamp 2022: Go from Zero to Hero' by Udemy	

ACADEMIC PROJECT	
Nirma University, Ahmedabad	<ul style="list-style-type: none">Determination of Pavement Condition Index (PCI) valueWorked on ENVI software for processing data from ISRO, AhmedabadCalculated PCI value for 1 km strip of a national highway with satellite data from ISRO, Ahmedabad
Sky greens Limited, Ahmedabad	<ul style="list-style-type: none">Worked as an intern to learn the structural design of a commercial complex

ACHIEVEMENTS	
Institute of Technology, Nirma University	<ul style="list-style-type: none">Raised sponsorship of 5.43 Lakhs for a college event (2018-19)Handled an event 'Special Olympics' for physically disabled children through NGO and received special recognition for the same (2019)

OTHER INTERESTS AND HOBBIES	
<ul style="list-style-type: none">CricketIndian PoliticsTravelling	